

Recommendations:

The island of Taiwan is an excellent destination for foreign investment, especially for companies seeking skilled labor and advanced infrastructure at more reasonable costs than Korea, Japan, or Singapore. Geopolitical factors may impact some industries, but are not an issue for the majority of companies ****Good choice for most sectors****

- (+) Established trade and investment ties to US
- (+) Government incentivizes foreign investment
- (+) Educated workforce with lower cost of skilled labor than other top Asian economies

- (-) Excessive and inconsistent regulations
- (-) SOE influence in utilities, finance, and real estate
- (-) Rising tensions with Beijing increase geopolitical risk and create challenges in some industries

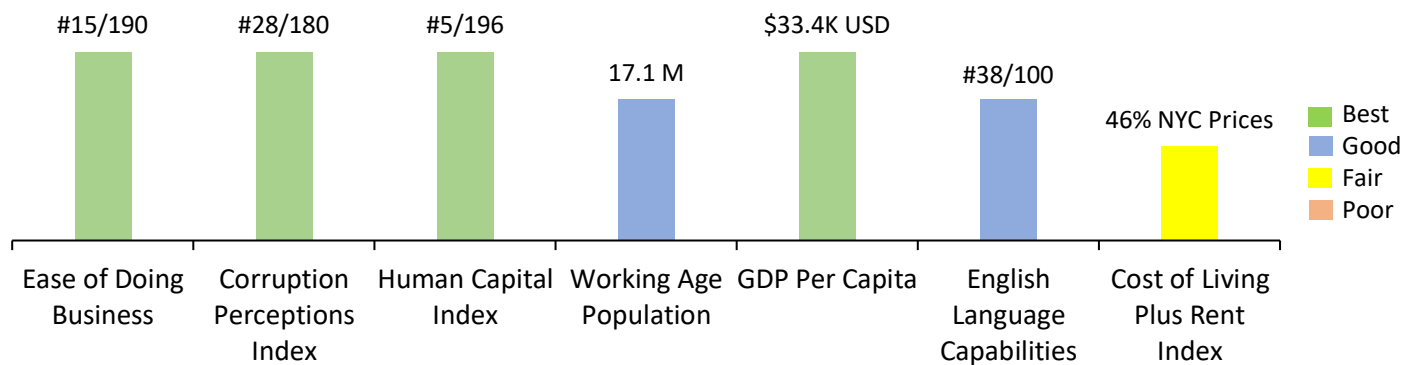
Highlights:

- Ranked #15 globally on Ease of Doing Business index
- Highly productive workforce with lower labor, rent, and cost of living than other top Asian regions
- Global hub for high tech manufacturing, especially in the semiconductor industry
- Friendly and easy location to live and work

An export-dependent economy of 23 million people with a **highly skilled workforce**, Taiwan is also a **critical link in global supply chains**, a **central hub** for shipments and transshipments in East Asia, and a major **center for advanced R&D**.
—US State Department, 2021

Regional Facts:

Population:	23.8 million; 0.18% growth in 2020
GDP:	\$759.1 billion USD; 3.11% growth in 2020
GNI per capita:	\$27,758 USD; -0.17% inflation in 2020; high-income region
E-Commerce:	\$8.6 billion USD in 2020; growing at 16.2%
Industries:	Manufacturing (microchips, electronics, textiles, pharmaceuticals), steel, cement, information technology, petroleum refining, agriculture, fishing, advanced research and development
Tourism:	#37 of 140 in WEF's Tourism Competitiveness Report
Investment:	Government encourages and supports foreign investment



Marketing:

Per capita expenditure:	\$11,965 USD
Internet penetration:	90%
Shop online:	81%
Mobile ownership:	121%
Primary messaging:	Line messaging app
Primary website:	Facebook, Youtube

Average Labor:

Annual Labor Productivity	\$92,000
Prof. Salary	\$62,500
Worker Salary	\$37,000

Infrastructure:

Ports	Best
Roads	Best
Airfields	Best
Railroads	Best

Opening a Business:

Relevant Laws:	Statute For Investment By Foreign Nationals (1960), Negative List for Investment by Overseas Chinese and Foreign Nationals (2018), Foreign Talent Retention Act
Time to Incorporate:	Approximately 10 days to incorporate
Fees to Incorporate:	Approximately \$400 USD, not including accounting fees
Paid-in Capital:	No minimum
Remittance Taxes:	No bilateral taxation treaty with the US, but six countries including Singapore have FTAs. Foreign companies managed in Taiwan pay according to local corporate tax laws.
Restrictions:	100% foreign ownership allowed; some sectors restricted for foreigners including certain chemicals, weapons, certain tourism & travel services, and agricultural services
Trends:	Already very easy, but Taipei is taking steps to further incentivize foreign investment

BBA Services:

BBA works with a trusted partner in Taipei, and can help sell products, establish links with local partners, conduct market research, and otherwise assist foreign companies.

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